

Northern Virginia Bridge Association
Minutes of the Board of Directors
January 7, 2008

The January NVBA Board meeting was held on Monday, January 7, at the home of Margot and Don Hennings. Those attending were: President Leo Cardillo, Vice President Margot Hennings, Treasurer Dale Dallaire, Secretary Marge Gazzola, Board members Herb Fallin, Ed Brawn and Carole Grob, Newsletter Liaison Lucy McCoy and Education Chair Joanne Pretti. Ron Kral and Bruce Houston were absent. After the Board enjoyed Margot's chili dinner, President Cardillo called the meeting to order at 7:10 p.m.

Old Business

Minutes: The November 2007 minutes were approved as amended. The QUIP report and the In and Out report were briefly discussed.

Treasurer's Report

Financial Reports: Dale distributed the following NVBA financial reports:

Profit & Loss May through December 2007
Profit & Loss Previous Year Comparison May through December 2007
Rolling Profit & Loss January through December 2007
Balance Sheet Previous Year Comparison
Unit Game Table Count 5/1/06 – 12/27/07
Estimated Budgeted Profit & Loss through end of year and through April 2008

Financial Issues: Dale also handed out copies of the NVBA's IRS form 990-EZ, from the current year (5/01/2006 through 4/30/2007) back through 2000, pointing out that this year Line 18 shows a \$2,726 deficit. The NVBA financial reports as of December 2007 show a \$9,700 deficit, which includes the purchase of the duplicating machine and the new PC and printer. Our income has been about the same but expenses have been much higher in 2007. Each Sectional earns about \$1,500 but our STaC income has been less. The Board discussed why we have such a large deficit this year. Herb pointed out that there are four main expense drivers: rent, supplies, pre-duplication and food & beverages. Director fees are another driver. Dale mentioned the cuts we agreed on at our last meeting and suggested that we see how it goes over the next four months. Leo asked the finance committee to continue to look at expenses that can be cut, including changing the amount of all free plays to a common amount of \$5, a "chit" as opposed to a free play. The Board had previously discussed raising entry fees at the unit game and had

agreed that it must be done at some point. Ed made a motion that we now raise unit game entry fees starting at the January 17 game, from \$7 and \$6 to \$8 and \$7. Margot seconded the motion and it passed unanimously. Leo will announce the increase at this week's game.

ACBL Announcement: Dale told the Board about a new issue from the ACBL. If a game has 16 or more tables, overalls should be given, which will offer players more masterpoints. Marshall said this will not affect the unit game.

President's Report

Upcoming NVBA Board Meetings: After discussion, the Board agreed that the next meeting date will be Wednesday, February 6. The Fairfax Government Center was mentioned as a possible meeting place.

Unit Game Cabinets: When Marty Bley orders the new cabinets, they will need to be picked up and delivered to Beth El. Leo will borrow a pickup truck and do the delivery.

Beth El Non-Availability: Carole will check with the First Presbyterian Church(FPC) to see if the community room is available for our October 9 Unit Game and if we need a written agreement. We still need a venue for March 20, as the FPC is not available then. KOCH may be a possibility for March 20, and Leo will talk with Bernie Oetjen. Leo also reminded the Board that we should be looking for alternate Sectional sites.

Duplicating Machine Donation: It was agreed that the NVBA should send a formal note of thanks to our anonymous member who donated \$1,000 toward the purchase of a duplicating machine. Marge will write the letter on NVBA letterhead stationery and Leo will sign it.

Vice President's Report

Sectional Co-Chair: Margot told the Board that longtime Sectional Co-Chair and former Board member Kathryn Kiley would like to resign. Margot offered to continue alone as Sectional Chair for awhile and asked for help with the Thursday night food for WBL Sectional games.

Game Formats at Sectionals: Margot reported that at the January WBL Sectional a "Groups of 8" bracketed Swiss event was held and was very well received. She suggested that the NVBA consider offering a special event at one of our upcoming Sectionals. The Board discussed Triple Nickel Swiss, a barometer game, BAM+ Pairs or knockouts as possibilities to be held at one of our 2008 Sectionals. Margot would like to run a barometer game in the finals of the William Poissant pairs.

Food at Elks: We are now subsidizing sandwiches at Sectionals at the rate of \$1 per sandwich. Margot is not sure whether the Elks' staff wants to continue providing

sandwiches, but it's too late to announce that there will be no sandwiches for sale at the February Sectional, but possibly it can be done for the April Sectional.

New Platinum Life Master: NVBA member Jeff Roman recently went over 10,000 masterpoints to become a Platinum Life Master. It has been the NVBA's tradition in the past to "roast" new Platinum LMs, and we would like to roast Jeff during our upcoming February Sectional. After discussion, it was agreed that the roast will take place at 2 o'clock for 20 minutes on Saturday, February 23, just before the start of the afternoon game. Rusty Krauss will be the emcee.

Annual Meeting Date: Margot will not be available for the May 1 Annual Meeting.

Regional Co-Chairs' Report

Dale and Carole reported that they are still trying to get a reduction in the number of guaranteed rooms at the Hyatt Regency Reston. It was agreed that we will put directions on the Regional novice flyer.

Technology Report

Leo reported that our new PC is in operation, but there is still a problem using the old printer with the new PC. Several Board members suggested that we remove Vista from the new PC and replace it with Windows XP because Vista, the printer and ACBLScore are incompatible.

Newsletter Liaison Report

Lucy reported that the new joint WBL-NVBA telephone directories are out. We have 400 copies available for NVBA members(WBL has 600). Our share of the cost is \$462.87.

Education Chair Report

Joanne said that she would like to see more bridge in schools. She is going to approach the McLean Center about starting an afterschool bridge group there. Also, Terry Jones could use her home for lessons. Joanne is also working with bridge at the Madison Senior Center in Arlington.

New Business

The next Board meeting will be held on Wednesday, February 6 at a location to be determined. Leo adjourned the meeting at 9:55 p. m. and it was followed by a short executive session.

Respectfully submitted,

Marjorie Gazzola, Secretary