

Northern Virginia Bridge Association
Minutes of the Board of Directors
September 11, 2006

The September 2006 NVBA Board meeting was held at Pistone's Restaurant. Officers and Directors attending were: Leo Cardillo, Margot Hennings, Dale Dallaire, Marjorie Gazzola, John Mason, Ron Kral, Carole Grob, and Youth Advisor Jennifer Lin. Paul Krueger, Kathryn Kiley and Unit Game Director Marshall Kushner were absent. President Cardillo called the meeting to order at 7:10 p.m.

Old Business

Dale and John had been informed that KOCH would not charge NVBA for the use of KOCH facilities from 9 a. m. to 2 p. m. on Friday, September 8 during the Sectional, so they held their morning game at KOCH in hopes that there would be a carryover to the 2 p. m. Sectional game. Afterwards, KOCH requested \$500 rental, which Margot was able to negotiate down to \$275. Dale and John had planned to donate the \$100 rent they normally pay the church to defray Sectional costs. The Board discussed whether Dale and John should pay the \$175 overage, if the Board should pay it or if they would split the difference. Margot put forth a motion that the Board pay all over \$100, Carole seconded the motion and the motion carried.

Minutes John made a motion to accept the minutes for July 2006 as amended to reflect the Board's permission for Dale and John to hold their September 8 Friday a. m. game at KOCH, Carole seconded the motion, and the motion carried.

Treasurer's Report

Financial Reports: Treasurer Dale Dallaire presented the following reports to the Board:

- NVBA Profit & Loss August 2006
- NVBA Balance Sheet as of August 31, 2006
- NVBA Profit & Loss YTD May through August 2006
- NVBA Profit & Loss Last 12 Months, September 2005 through August 2006
- NVBA Unit Game YTD May through August 2006
- NVBA Unit Game 12 Months ended 8-31-06

Tax Reports: NVBA tax returns contain an official bottom line for the Unit, and can possibly give us a clear sense of the trend over recent years. Leo will ask Paul, the unit

Statistician, to collect past years' tax returns. Last year's audit recommended that NVBA should establish a policy on how long and where to keep important financial documents.

Budget: Dale presented a proposed NBVA budget for 2006-2007, based on actual expenses and income from the past year. Board members suggested that some categories needed further breakouts, and it was agreed that "Net Income" should not be zero, that we should aim for at least a 1% profit. Dale will incorporate these changes and will have a budget in place by the next Board meeting.

Audit: Ed Heberg re-scheduled the August date when he and Dale were to meet for the audit, and he will email Dale with another date.

President's Report

Conduct and Ethics(C&E): There has been no action to date on establishing the Assistant Recorder position, but Leo will speak again with Recorder Jeff Roman on this matter. Leo will make additional copies of the ACBL C&E procedures document for distribution.

Partnership Chair: Mary Ann Kral will help with partnerships at NVBA Sectionals. Barbara DiCicco has offered to be a LM GP at the Unit Game.

0-5 Policy: The Board discussed whether players with 0-5 masterpoints should pay or play for free. Ron made a motion that all 0-5 players in any NVBA-sponsored events currently held at Beth El or KOCH should play for free. John seconded the motion and the motion carried unanimously.

Insurance: The NVBA has two types of insurance, Directors' and Officers' liability and general liability. Dale renewed our general liability insurance in May for one year for \$300. We will keep our \$500 yearly Directors' and Officers' liability insurance and also accept the free policy that the ACBL is offering.

ACBL Goodwill nominations: Board members are encouraged to submit names of candidates.

Member Directory: Leo suggested that we drop the incomplete online directory and print new directories from current data from time to time for free distribution to members. Ron said that his son Tim will probably be too busy to work on this project for several months

Unit Game Location on September 21: The game will be held at KOCH. This information will be posted on the NVBA website and the Bridge Information Line(BIL).

Bridge at Schools: Leo reported that Steve Rothman may teach bridge at Madison Middle School in Fairfax County. Barbara Cartright may assist Leo at TJ, and Suzanne Abrams may take over the TJ program when Leo leaves.

Tables: Leo pointed out that NVBA needs some new tables, both at Beth El and KOCH. Carole made a motion that we buy 20 new tables, Margot seconded the motion and it carried. John will ask Eugene Schuyler, Unit Game Business Manager, to buy the tables.

Vice-President's Report:

NVBA Sectionals: Vice President and Tournament Co-Chair Margot Hennings reported that we can probably expect about a 10% rent increase from KOCH in 2007. The Board discussed several possible ways to lower Sectional expenses, including eliminating prizes and changes to food and coffee service. At the recent September Sectional there were several complaints about the quality of sandwiches that KOCH provided. Margot also told the Board that we will receive \$1,300 for hosting the July Alexandria Regional.

Other Chair Reports

Club and Website Liaison: John Mason reported that Eric Poskanzer is still interested in working on a NLM page for the NVBA website and that it should be ready in the next two months. John raised the question of whether we should add an "In Memoriam" page to the NVBA website. The Board discussed this issue and decided against it.

I/N Program/Publicity: Ron Kral is scheduling a mailing to all players who played in I/N games at the Alexandria Regional. Margot suggested that he include the free play coupon books in this mailing.

Youth Advisor: NVBA Youth Advisor Jennifer Lin told the Board that the World Collegiate Team received funding at the last minute from Rose Meltzer, and thus will be participating in the World Collegiate events in China October 21-27. Ron Smith volunteered to be the team's captain.

New Business

The next NVBA Board meeting will be held on Monday, October 9, at Pistone's Restaurant. President Cardillo adjourned the meeting at 9:05 p. m.

Respectfully submitted,

Marjorie Gazzola, Secretary