

Northern Virginia Bridge Association  
Draft Minutes of the Board of Directors  
November, 2008

The November 2008 NVBA Board meeting was held on Tuesday, November 18, at the Westwood Country Club in Vienna. Those attending were: President Leo Cardillo, Vice President Alan Breed, Treasurer Livingston Johnson, Secretary Marge Gazzola, Board members Jennifer Nisenoff, Jim Dick, Bruce Houston, Herb Fallin, and Newsletter Liaison Lucy McCoy. Ron Kral was absent. Leo called the meeting to order at 7 p.m.

**Old Business**

*Minutes:* Livingston made a motion to accept the October 2008 minutes, Alan seconded and the motion carried.

**Treasurer's Report**

Livingston distributed an updated Unit Game report showing average number of tables as 25 in 2006, 26 in 2007 and 30 in 2008. He also distributed a balance sheet showing \$29,573 in liquid assets, a Profit and Loss Budget Overview report May 2008 through April 2009 and a Profit and Loss Previous Year Comparison report May 1 through November 18, 2008. The Board discussed retained earnings.

**Sectional Tournament Report**

Jim, NVBA Tournament Liaison, said that Margot Hennings, Tournament Chair, reported a table count of 433 for the 2008 NVBA October 23-26 Sectional, an increase of 10 % over 2007. The September 2008 Sectional table count was 447. It is difficult to determine exact Sectional profits since Thursday rent was charged to the Unit Game, and 60/40 figures arrive late. We estimate about \$2k profit per Sectional. At the next meeting, Livingston expects to have more detailed profit data, and a functional report.

The auction held at the October Sectional to raise funds for the July 2009 NABC in Washington, D. C. was very successful, netting over \$5300. The NABC fund-raising goal is to raise \$20k, possibly from corporate sponsors.

Margot has completed the 60/40 reports for all of 2007 and 2008, and the NVBA owed WBL \$487 for 2007 and \$376 for 2008. Previously we had owed closer to \$1k per year.

The Board discussed how 60/40 expenses are apportioned to NVBA and WBL, and agreed that the exact formula was unknown.

## **President's Report**

*Partnership Website:* Livingston will send the \$100 payment for this year's online partnership desk website(WBL will pay the other \$100), but the issue of sharing past payments with WBL is still unresolved.

*Schedule:* Leo hasn't checked with Beth El yet about non-availability dates in 2009 and all items on the schedule should be reviewed carefully. The Board discussed whether we should strataflight GNT games, and if we can offload charity games onto the 199er game during a GNT. First Presbyterian Church's availability for April 9 must be checked also.

*Insurance:* Bruce has sent the letter canceling our Lipscomb & Pitts' liability insurance.

*Bonuses:* An amount for yearly bonuses, approximately \$455, should be a line item under "Miscellaneous" on the NVBA budget.

*Holiday Party:* The NVBA holiday party is scheduled for 5:30 on December 18 at Beth El. Ron and Mary Ann Kral have volunteered to organize the party once again, and Ron has sent an email outlining plans. Ron will also produce and distribute a flyer for the party. There will be no Unit Game on December 25 or January 1.

*PC and Printer:* Leo would like to solve the multiple technical issues using our new PC and the small matrix printer.

*Guaranteed Partner(GP) Program:* Leo reported that although the NVBA GP program has helped Unit Game and Sectional growth, the supply of GPs is drying up. Leo suggested that if he could offer GPs \$8 cash instead of a free play if they do not play, it might help. The Board agreed to do this informally for awhile to see if GP participation increases.

*Next Board Meeting:* The Board will not meet in December. Members discussed options for the January meeting date and agreed that either Monday, January 12 or Tuesday, January 13 would be best.

## **Vice President's Report**

Alan suggested that we charge \$1 for each of the 400 NVBA/WBL directories that will be distributed starting December 18. After a discussion, the Board voted on whether to charge and there was a 4-4 tie. Before this issue can be resolved, it was decided to ask WBL if they are planning to charge for the directories, and if they aren't, we won't either.

Leo adjourned the regular meeting at 9:15. There was a short executive session.

Respectfully submitted,

Marjorie Gazzola, Secretary