

[Final as Approved]
Board of Directors Meeting Minutes
August 12, 2018

ATTENDEES: Marty Bley, President
Georgette Weiss, Vice President
Ann Atcheson, Treasurer
John Wertman, Secretary
Joe Hertz, Board Member
Kevin O'Brien, Board Member
Jim Gerding, NVBA Unit Game Chief Director
Ron Kral, Webmaster
Lucy McCoy, Newsletter Liaison

Unable to attend: David Lindley, Board Member
George Parkins, Board Member
Howard Stevens, Board Member

CALL TO ORDER: The President called the August 2018 meeting of the Board of Directors to order at 10:45 a.m. on August 12, 2018 at Beth El Hebrew Congregation in Alexandria, Virginia.

Secretary's Report

The minutes from the July meeting were reviewed and approved unanimously with no changes.

Treasurer's Report

The Treasurer's Report was reviewed and unanimously approved.

Action Items/New Business

Marty led a discussion of action items and new business:

- For existing Action Items: The 0-20 invitations via Pianola have been sent; we'll hear more about the Welcome to the NVBA booklet in September.
- For Pianola invitations to our Unit Game: Now that 0-20 is done, we could consider extending to 199ers or even B/C. Ron recommended we develop a solid text to be used, including a listed contact.
- Learn Bridge in a Day and Director Training: We are considering running both of these programs at the 2019 Reston regional. Margot sent Marty the information about what they entail. We will need to make sure the D6 license is renewed. We'll also need a significant number of volunteers and to have teachers lined up for follow up on LBIAD.
- We discussed implementing a Ride Sharing program for the Unit Game. We are considering doing a survey, but it was asked if we have any data from previous surveys about the people who aren't coming because they don't want to drive at

- night. Could we use Pianola to contact these individuals? We will also need a coordinator for the program if we start it up.
- The A/X game was discussed as a follow-up from Bob Boyd's presentation in July. We could consider options during certain game formats to force players to play up. We could do mentorship by having people play together or have a mentor coach a particular partnership. We could also consider a gathering after the Unit Game to review hands and develop mentorship relationships. Could we go to the Barnside Diner? Players wouldn't receive mentorship until they have somehow demonstrated serious commitment to the game.
 - We looked at possible models for tablecloths for the Unit Game. The Board tentatively approved an expenditure of \$350 for 50 green tablecloths. We will contact club owners to gauge their interest in joining us in the purchase.
 - Sheila Ellis has a contact who has a potential location for a dedicated bridge site. Marty and potentially Ann and others will tour the building and space on August 22. Howard had driven by the building and told Marty that the parking seemed ample. We will need to consider the cost of both rental and any needed renovation of the space.
 - Convention Charts will be adopted in September for the Unit Game and NVBA Sectionals.
 - We need to make sure the NVBA phone number is being responded to in advance of and during our Sectionals. Who is using it?
 - There is now a "Winner's Circle" link on the NVBA homepage that takes you to NVBA player results at recent tournaments, including local sectional and regionals and all national tournaments.
 - The Secretary was asked to moved ahead with obtaining NVBA certifications from Dunn and Bradstreet and/or the Better Business Bureau.

NEXT MEETING AND ADJOURNMENT: The next NVBA Board meeting will be held at 10:45 am on September 23, 2018 at the Beth El Hebrew Congregation in Alexandria, Virginia. Future meeting dates in 2018 are October 21, November 11, and December 9. The meeting adjourned at 12:03 p.m.

Respectfully Submitted,
John Wertman, Secretary