

**NVBA**  
**Balance Sheet Prev Year Comparison**  
 As of July 31, 2018

|                                       | <u>Jul 31, 18</u>    | <u>Jul 31, 17</u>    | <u>% Change</u>  |
|---------------------------------------|----------------------|----------------------|------------------|
| <b>ASSETS</b>                         |                      |                      |                  |
| <b>Current Assets</b>                 |                      |                      |                  |
| <b>Checking/Savings</b>               |                      |                      |                  |
| 10200 · NWFCU Draft                   | 17,715               | 11,995               | 48%              |
| 10250 · NWFCU Share Account           | 3,581                | 3,304                | 8%               |
| 10275 · NWFCU Money Market            | 15,316               | 15,260               | 0%               |
| 10300 · NWFCU Certificates            | 37,104               | 36,739               | 1%               |
| <b>Total Checking/Savings</b>         | <u>73,716</u>        | <u>67,297</u>        | <u>10%</u>       |
| <b>Other Current Assets</b>           |                      |                      |                  |
| 11000 · Prepaid                       | 6,000                | 6,000                | 0%               |
| <b>Total Other Current Assets</b>     | <u>6,000</u>         | <u>6,000</u>         | <u>0%</u>        |
| <b>Total Current Assets</b>           | 79,716               | 73,297               | 9%               |
| <b>Fixed Assets</b>                   |                      |                      |                  |
| 21000 · Fixed Assets                  | 0                    | 0                    | 0%               |
| <b>Total Fixed Assets</b>             | <u>0</u>             | <u>0</u>             | <u>0%</u>        |
| <b>TOTAL ASSETS</b>                   | <b><u>79,716</u></b> | <b><u>73,297</u></b> | <b><u>9%</u></b> |
| <b>LIABILITIES &amp; EQUITY</b>       |                      |                      |                  |
| <b>Equity</b>                         |                      |                      |                  |
| 12000 · Opening Bal Equity            | 41,501               | 41,501               | 0%               |
| 3900 · Retained Earnings              | 35,227               | 29,943               | 18%              |
| Net Income                            | 2,989                | 1,853                | 61%              |
| <b>Total Equity</b>                   | <u>79,716</u>        | <u>73,297</u>        | <u>9%</u>        |
| <b>TOTAL LIABILITIES &amp; EQUITY</b> | <b><u>79,716</u></b> | <b><u>73,297</u></b> | <b><u>9%</u></b> |

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## NVBA Profit & Loss by Class January through July 2018

|   | Other        | Sectional     | Unit Game     | Zero-20 N... | TOTAL         |
|---|--------------|---------------|---------------|--------------|---------------|
| <b>Ordinary Income/Expense</b>          |              |               |               |              |               |
| <b>Income</b>                           |              |               |               |              |               |
| 20000 · Unit game receipts              | 0            | 0             | 14,204        | 0            | 14,204        |
| 20100 · Novice game receipts            | 0            | 0             | 6,668         | 1,620        | 8,288         |
| 20350 · Bridgmate Rental Income         | 99           | 0             | 0             | 0            | 99            |
| 60000 · Sectional Gross Receipts        | 0            | 37,967        | 0             | 0            | 37,967        |
| 60300 · Sandwich Sales                  | 0            | 1,650         | 0             | 0            | 1,650         |
| 80000 · Membership Income               | 4,683        | 0             | 0             | 0            | 4,683         |
| 80100 · Other Income                    | 44           | 0             | 0             | 0            | 44            |
| 80200 · Interest Income                 | 269          | 0             | 0             | 0            | 269           |
| <b>Total Income</b>                     | <b>5,094</b> | <b>39,617</b> | <b>20,872</b> | <b>1,620</b> | <b>67,203</b> |
| <b>Gross Profit</b>                     | <b>5,094</b> | <b>39,617</b> | <b>20,872</b> | <b>1,620</b> | <b>67,203</b> |
| <b>Expense</b>                          |              |               |               |              |               |
| 30000 · Unit game free plays            | 0            | 0             | 2,475         | 0            | 2,475         |
| 30100 · Novice game free plays          | 0            | 0             | 789           | 0            | 789           |
| 30151 · Zero-20 Game Free Plays         | 0            | 0             | 0             | 769          | 769           |
| 30200 · Unit game rent                  | 0            | 225           | 8,401         | 0            | 8,626         |
| 30400 · Unit game directors and caddies | 0            | 0             | 3,910         | 1,470        | 5,380         |
| 30600 · Unit Game - ACBL Fees           | 0            | 0             | 1,617         | 39           | 1,657         |
| 30800 · Unit Game Administrative Fee    | 0            | 0             | 480           | 0            | 480           |
| 30900 · Unit Game - Food & Beverage     | 0            | 0             | 1,723         | 0            | 1,723         |
| 31000 · Unit Game - Supplies            | 0            | 0             | 1,600         | 0            | 1,600         |
| 31400 · Unit Game - Holiday Party       | 0            | 0             | 106           | 0            | 106           |
| 31500 · Unit Game - Birthday Party      | 0            | 0             | 109           | 0            | 109           |
| 31600 · Unit Game - Annual Meeting      | 0            | 0             | 1,543         | 0            | 1,543         |
| 66900 · Reconciliation Discrepancies    | 0            | -171          | 1             | 0            | -170          |
| 70000 · Sectional - director's fees     | 0            | 7,242         | 0             | 0            | 7,242         |
| 70100 · Sectional - transportation      | 0            | 279           | 0             | 0            | 279           |
| 70200 · Sectional - per diem            | 0            | 966           | 0             | 0            | 966           |
| 70300 · Sectional surcharge             | 0            | 360           | 0             | 0            | 360           |
| 70400 · Sectional - sanction fees       | 0            | 2,795         | 0             | 0            | 2,795         |
| 70500 · Sectional caddies               | 0            | 1,480         | 0             | 0            | 1,480         |
| 70600 · Sectional - food and beverage   | 0            | 4,671         | 0             | 0            | 4,671         |
| 70700 · Sectional - misc and fees       | 0            | 0             | 0             | 0            | 0             |
| 70701 · Sectional - Participating Club  | 0            | 2,070         | 0             | 0            | 2,070         |
| 70800 · Sectional - assistant           | 0            | 1,630         | 0             | 0            | 1,630         |
| 71000 · Sectional free plays            | 0            | 2,373         | 0             | 0            | 2,373         |
| 71100 · Sectional - District 6 Fees     | 0            | 609           | 0             | 0            | 609           |
| 71200 · Sectional - supplies            | 0            | 1,354         | 0             | 0            | 1,354         |
| 71300 · Sectional - rent                | 0            | 9,983         | 0             | 0            | 9,983         |
| 71400 · Sectional - WBL rental          | 0            | 700           | 0             | 0            | 700           |
| 71600 · Sectional- prizes               | 0            | 163           | 0             | 0            | 163           |
| 90000 · Board Matters                   | 200          | 0             | 0             | 0            | 200           |
| 90100 · Misc Board expenses             | 624          | 0             | 0             | 0            | 624           |
| 90400 · Other membership expenses       | 266          | 0             | 0             | 0            | 266           |
| 90450 · Website Expense                 | 114          | 0             | 0             | 0            | 114           |
| 90500 · Newsletter printing             | 78           | 0             | 0             | 0            | 78            |
| 90600 · Newsletter-layout               | 1,006        | 0             | 0             | 0            | 1,006         |
| 90800 · Education                       | 166          | 0             | 0             | 0            | 166           |
| <b>Total Expense</b>                    | <b>2,453</b> | <b>36,729</b> | <b>22,754</b> | <b>2,278</b> | <b>64,215</b> |
| <b>Net Ordinary Income</b>              | <b>2,641</b> | <b>2,888</b>  | <b>-1,882</b> | <b>-658</b>  | <b>2,989</b>  |
| <b>Net Income</b>                       | <b>2,641</b> | <b>2,888</b>  | <b>-1,882</b> | <b>-658</b>  | <b>2,989</b>  |

**NVBA**  
**Profit & Loss Budget Overview**  
 January through July 2018

|   | Jan - Jul 18        | Budget              | \$ Over Budget      |
|---|---------------------|---------------------|---------------------|
| <b>Ordinary Income/Expense</b>          |                     |                     |                     |
| <b>Income</b>                           |                     |                     |                     |
| 20000 · Unit game receipts              | 14,204              | 17,108              | -2,904              |
| 20100 · Novice game receipts            | 8,288               | 8,512               | -224                |
| 20350 · Bridgemate Rental Income        | 99                  |                     |                     |
| 40000 · Special Events Receipts         | 0                   | 375                 | -375                |
| 60000 · Sectional Gross Receipts        | 37,967              | 40,000              | -2,033              |
| 60200 · Additions                       | 0                   | 0                   | 0                   |
| 60300 · Sandwich Sales                  | 1,650               | 950                 | 700                 |
| 80000 · Membership Income               | 4,683               | 4,190               | 493                 |
| 80100 · Other Income                    | 44                  | 0                   | 44                  |
| 80200 · Interest Income                 | 269                 | 210                 | 59                  |
| <b>Total Income</b>                     | <u>67,203</u>       | <u>71,345</u>       | <u>-4,141</u>       |
| <b>Gross Profit</b>                     | 67,203              | 71,345              | -4,141              |
| <b>Expense</b>                          |                     |                     |                     |
| 30000 · Unit game free plays            | 2,475               | 3,082               | -607                |
| 30100 · Novice game free plays          | 789                 | 1,025               | -236                |
| 30151 · Zero-20 Game Free Plays         | 769                 | 1,240               | -471                |
| 30200 · Unit game rent                  | 8,626               | 9,325               | -699                |
| 30400 · Unit game directors and caddies | 5,380               | 5,910               | -530                |
| 30600 · Unit Game - ACBL Fees           | 1,657               | 1,971               | -314                |
| 30800 · Unit Game Administrative Fee    | 480                 | 420                 | 60                  |
| 30900 · Unit Game - Food & Beverage     | 1,723               | 1,890               | -167                |
| 31000 · Unit Game - Supplies            | 1,600               | 865                 | 735                 |
| 31200 · Unit Game - Miscellaneous       | 0                   | 105                 | -105                |
| 31300 · Unit Game - Equipment           | 0                   | 175                 | -175                |
| 31400 · Unit Game - Holiday Party       | 106                 | 0                   | 106                 |
| 31500 · Unit Game - Birthday Party      | 109                 |                     |                     |
| 31550 · Unit Game - LM/NLM Game         | 0                   | 300                 | -300                |
| 31600 · Unit Game - Annual Meeting      | 1,543               | 1,500               | 43                  |
| 66900 · Reconciliation Discrepancies    | -170                | 0                   | -170                |
| 70000 · Sectional - director's fees     | 7,242               | 7,800               | -558                |
| 70100 · Sectional - transportation      | 279                 | 400                 | -121                |
| 70200 · Sectional - per diem            | 966                 | 1,600               | -634                |
| 70201 · Sectional - Lodging             | 0                   | 0                   | 0                   |
| 70300 · Sectional surcharge             | 360                 | 360                 | 0                   |
| 70400 · Sectional - sanction fees       | 2,795               | 3,100               | -305                |
| 70500 · Sectional caddies               | 1,480               | 1,000               | 480                 |
| 70600 · Sectional - food and beverage   | 4,671               | 5,200               | -529                |
| 70700 · Sectional - misc and fees       | 0                   | 500                 | -500                |
| 70701 · Sectional - Participating Club  | 2,070               | 1,825               | 245                 |
| 70800 · Sectional - assistant           | 1,630               | 540                 | 1,090               |
| 71000 · Sectional free plays            | 2,373               | 3,155               | -782                |
| 71100 · Sectional - District 6 Fees     | 609                 | 600                 | 9                   |
| 71200 · Sectional - supplies            | 1,354               | 1,450               | -96                 |
| 71300 · Sectional - rent                | 9,983               | 10,055              | -72                 |
| 71400 · Sectional - WBL rental          | 700                 | 722                 | -22                 |
| 71500 · Sectional - 60/40               | 0                   | 500                 | -500                |
| 71600 · Sectional- prizes               | 163                 | 200                 | -37                 |
| 71700 · Sectional Ads                   | 0                   | 45                  | -45                 |
| 90000 · Board Matters                   | 200                 |                     |                     |
| 90100 · Misc Board expenses             | 624                 | 980                 | -356                |
| 90200 · Insurance                       | 0                   | 0                   | 0                   |
| 90300 · Membership secretary            | 0                   | 0                   | 0                   |
| 90400 · Other membership expenses       | 266                 | 49                  | 217                 |
| 90450 · Website Expense                 | 114                 |                     |                     |
| 90500 · Newsletter printing             | 78                  |                     |                     |
| 90600 · Newsletter-layout               | 1,006               | 844                 | 162                 |
| 90750 · Marketing                       | 0                   | 280                 | -280                |
| 90800 · Education                       | 166                 | 210                 | -44                 |
| 91200 · Charity                         | 0                   | 500                 | -500                |
| <b>Total Expense</b>                    | <u>64,215</u>       | <u>69,723</u>       | <u>-5,508</u>       |
| <b>Net Ordinary Income</b>              | 2,989               | 1,622               | 1,367               |
| <b>Other Income/Expense</b>             |                     |                     |                     |
| <b>Other Expense</b>                    |                     |                     |                     |
| 99000 · Dealing machine                 | 0                   | 310                 | -310                |
| <b>Total Other Expense</b>              | <u>0</u>            | <u>310</u>          | <u>-310</u>         |
| <b>Net Other Income</b>                 | <u>0</u>            | <u>-310</u>         | <u>310</u>          |
| <b>Net Income</b>                       | <u><u>2,989</u></u> | <u><u>1,312</u></u> | <u><u>1,677</u></u> |

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## NVBA Unit Game Profit & Loss YTD Comparison January through July 2018

|   | Jan - Jul 18         | Jan - Jul 17     | \$ Change            |
|---|----------------------|------------------|----------------------|
| <b>Ordinary Income/Expense</b>          |                      |                  |                      |
| <b>Income</b>                           |                      |                  |                      |
| 20000 · Unit game receipts              | 14,204               | 18,643           | -4,439               |
| 20100 · Novice game receipts            | 6,668                | 7,040            | -372                 |
| <b>Total Income</b>                     | <u>20,872</u>        | <u>25,683</u>    | <u>-4,811</u>        |
| <b>Gross Profit</b>                     | 20,872               | 25,683           | -4,811               |
| <b>Expense</b>                          |                      |                  |                      |
| 30000 · Unit game free plays            | 2,475                | 3,141            | -666                 |
| 30100 · Novice game free plays          | 789                  | 1,207            | -418                 |
| 30200 · Unit game rent                  | 8,401                | 8,850            | -449                 |
| 30400 · Unit game directors and caddies | 3,910                | 4,290            | -380                 |
| 30600 · Unit Game - ACBL Fees           | 1,617                | 1,596            | 22                   |
| 30800 · Unit Game Administrative Fee    | 480                  | 260              | 220                  |
| 30900 · Unit Game - Food & Beverage     | 1,723                | 2,247            | -524                 |
| 31000 · Unit Game - Supplies            | 1,600                | 1,827            | -227                 |
| 31400 · Unit Game - Holiday Party       | 106                  | 826              | -720                 |
| 31500 · Unit Game - Birthday Party      | 109                  | 0                | 109                  |
| 31600 · Unit Game - Annual Meeting      | 1,543                | 1,343            | 200                  |
| 66900 · Reconciliation Discrepancies    | 1                    | 25               | -24                  |
| 90400 · Other membership expenses       | 0                    | 0                | 0                    |
| <b>Total Expense</b>                    | <u>22,754</u>        | <u>25,612</u>    | <u>-2,858</u>        |
| <b>Net Ordinary Income</b>              | <u>-1,882</u>        | <u>72</u>        | <u>-1,954</u>        |
| <b>Net Income</b>                       | <u><u>-1,882</u></u> | <u><u>72</u></u> | <u><u>-1,954</u></u> |

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## NVBA Unit Game Profit & Loss Budget Overview January through July 2018

|   | Jan - Jul 18         | Budget               | \$ Over Budget     |
|---|----------------------|----------------------|--------------------|
| <b>Ordinary Income/Expense</b>          |                      |                      |                    |
| <b>Income</b>                           |                      |                      |                    |
| 20000 · Unit game receipts              | 14,204               | 17,108               | -2,904             |
| 20100 · Novice game receipts            | 6,668                | 6,032                | 636                |
| <b>Total Income</b>                     | <u>20,872</u>        | <u>23,140</u>        | <u>-2,268</u>      |
| <b>Gross Profit</b>                     | 20,872               | 23,140               | -2,268             |
| <b>Expense</b>                          |                      |                      |                    |
| 30000 · Unit game free plays            | 2,475                | 3,082                | -607               |
| 30100 · Novice game free plays          | 789                  | 1,025                | -236               |
| 30200 · Unit game rent                  | 8,401                | 9,325                | -924               |
| 30400 · Unit game directors and caddies | 3,910                | 4,230                | -320               |
| 30600 · Unit Game - ACBL Fees           | 1,617                | 1,902                | -285               |
| 30800 · Unit Game Administrative Fee    | 480                  | 420                  | 60                 |
| 30900 · Unit Game - Food & Beverage     | 1,723                | 1,890                | -167               |
| 31000 · Unit Game - Supplies            | 1,600                | 865                  | 735                |
| 31200 · Unit Game - Miscellaneous       | 0                    | 105                  | -105               |
| 31300 · Unit Game - Equipment           | 0                    | 175                  | -175               |
| 31400 · Unit Game - Holiday Party       | 106                  | 0                    | 106                |
| 31500 · Unit Game - Birthday Party      | 109                  |                      |                    |
| 31550 · Unit Game - LM/NLM Game         | 0                    | 300                  | -300               |
| 31600 · Unit Game - Annual Meeting      | 1,543                | 1,500                | 43                 |
| 66900 · Reconciliation Discrepancies    | 1                    | 0                    | 1                  |
| 90400 · Other membership expenses       | 0                    |                      |                    |
| <b>Total Expense</b>                    | <u>22,754</u>        | <u>24,819</u>        | <u>-2,065</u>      |
| <b>Net Ordinary Income</b>              | <u>-1,882</u>        | <u>-1,679</u>        | <u>-203</u>        |
| <b>Net Income</b>                       | <u><u>-1,882</u></u> | <u><u>-1,679</u></u> | <u><u>-203</u></u> |

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**NVBA**  
**Zero-20 Profit & Loss YTD Comparison**  
January through July 2018

|   | <u>Jan - Jul 18</u> | <u>Jan - Jul 17</u> | <u>\$ Change</u> |
|---|---------------------|---------------------|------------------|
| <b>Ordinary Income/Expense</b>          |                     |                     |                  |
| <b>Income</b>                           |                     |                     |                  |
| 20100 · Novice game receipts            | 1,620               | 2,540               | -920             |
| <b>Total Income</b>                     | <u>1,620</u>        | <u>2,540</u>        | <u>-920</u>      |
| <b>Gross Profit</b>                     | 1,620               | 2,540               | -920             |
| <b>Expense</b>                          |                     |                     |                  |
| 30151 · Zero-20 Game Free Plays         | 769                 | 1,400               | -631             |
| 30400 · Unit game directors and caddies | 1,470               | 1,680               | -210             |
| 30600 · Unit Game - ACBL Fees           | 39                  | 45                  | -5               |
| 31000 · Unit Game - Supplies            | <u>0</u>            | <u>86</u>           | <u>-86</u>       |
| <b>Total Expense</b>                    | <u>2,278</u>        | <u>3,211</u>        | <u>-932</u>      |
| <b>Net Ordinary Income</b>              | <u>-658</u>         | <u>-671</u>         | <u>12</u>        |
| <b>Net Income</b>                       | <u><u>-658</u></u>  | <u><u>-671</u></u>  | <u><u>12</u></u> |

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**NVBA**  
**Zero-20 Profit & Loss Budget Overview**  
 January through July 2018

|   | <u>Jan - Jul 18</u> | <u>Budget</u>      | <u>\$ Over Budget</u> |
|---|---------------------|--------------------|-----------------------|
| <b>Ordinary Income/Expense</b>          |                     |                    |                       |
| <b>Income</b>                           |                     |                    |                       |
| 20100 · Novice game receipts            | 1,620               | 2,480              | -860                  |
| <b>Total Income</b>                     | <u>1,620</u>        | <u>2,480</u>       | <u>-860</u>           |
| <b>Gross Profit</b>                     | 1,620               | 2,480              | -860                  |
| <b>Expense</b>                          |                     |                    |                       |
| 30151 · Zero-20 Game Free Plays         | 769                 | 1,240              | -471                  |
| 30400 · Unit game directors and caddies | 1,470               | 1,680              | -210                  |
| 30600 · Unit Game - ACBL Fees           | 39                  | 69                 | -30                   |
| 31000 · Unit Game - Supplies            | 0                   | 0                  | 0                     |
| <b>Total Expense</b>                    | <u>2,278</u>        | <u>2,989</u>       | <u>-711</u>           |
| <b>Net Ordinary Income</b>              | <u>-658</u>         | <u>-509</u>        | <u>-149</u>           |
| <b>Net Income</b>                       | <u><b>-658</b></u>  | <u><b>-509</b></u> | <u><b>-149</b></u>    |

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## NVBA Sectional Profit & Loss YTD Comparison January through July 2018

|  | <u>Jan - Jul 18</u> | <u>Jan - Jul 17</u> | <u>% Change</u>   |
|--|---------------------|---------------------|-------------------|
| <b>Ordinary Income/Expense</b>         |                     |                     |                   |
| <b>Income</b>                          |                     |                     |                   |
| 60000 · Sectional Gross Receipts       | 37,967              | 39,388              | -4%               |
| 60200 · Additions                      | 0                   | 99                  | -100%             |
| 60300 · Sandwich Sales                 | 1,650               | 850                 | 94%               |
| <b>Total Income</b>                    | <u>39,617</u>       | <u>40,337</u>       | <u>-2%</u>        |
| <b>Gross Profit</b>                    | 39,617              | 40,337              | -2%               |
| <b>Expense</b>                         |                     |                     |                   |
| 30200 · Unit game rent                 | 225                 | 0                   | 100%              |
| 66900 · Reconciliation Discrepancies   | -171                | -85                 | -102%             |
| 70000 · Sectional - director's fees    | 7,242               | 7,689               | -6%               |
| 70100 · Sectional - transportation     | 279                 | 369                 | -24%              |
| 70200 · Sectional - per diem           | 966                 | 995                 | -3%               |
| 70300 · Sectional surcharge            | 360                 | 360                 | 0%                |
| 70400 · Sectional - sanction fees      | 2,795               | 3,001               | -7%               |
| 70500 · Sectional caddies              | 1,480               | 1,110               | 33%               |
| 70600 · Sectional - food and beverage  | 4,671               | 3,591               | 30%               |
| 70700 · Sectional - misc and fees      | 0                   | 450                 | -100%             |
| 70701 · Sectional - Participating Club | 2,070               | 2,514               | -18%              |
| 70800 · Sectional - assistant          | 1,630               | 1,015               | 61%               |
| 71000 · Sectional free plays           | 2,373               | 3,354               | -29%              |
| 71100 · Sectional - District 6 Fees    | 609                 | 641                 | -5%               |
| 71200 · Sectional - supplies           | 1,354               | 1,776               | -24%              |
| 71300 · Sectional - rent               | 9,983               | 9,768               | 2%                |
| 71400 · Sectional - WBL rental         | 700                 | 675                 | 4%                |
| 71500 · Sectional - 60/40              | 0                   | 977                 | -100%             |
| 71600 · Sectional- prizes              | 163                 | 247                 | -34%              |
| 71700 · Sectional Ads                  | 0                   | 327                 | -100%             |
| <b>Total Expense</b>                   | <u>36,729</u>       | <u>38,774</u>       | <u>-5%</u>        |
| <b>Net Ordinary Income</b>             | <u>2,888</u>        | <u>1,563</u>        | <u>85%</u>        |
| <b>Net Income</b>                      | <u><u>2,888</u></u> | <u><u>1,563</u></u> | <u><u>85%</u></u> |



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**NVBA**  
**Sectional Profit & Loss Budget to Actual**  
 January through July 2018

|  | Jan - Jul 18        | Budget              | \$ Over Budget    |
|--|---------------------|---------------------|-------------------|
| <b>Ordinary Income/Expense</b>         |                     |                     |                   |
| <b>Income</b>                          |                     |                     |                   |
| 40000 · Special Events Receipts        | 0                   | 375                 | -375              |
| 60000 · Sectional Gross Receipts       | 37,967              | 40,000              | -2,033            |
| 60200 · Additions                      | 0                   | 0                   | 0                 |
| 60300 · Sandwich Sales                 | 1,650               | 950                 | 700               |
| 80100 · Other Income                   | 0                   | 0                   | 0                 |
| <b>Total Income</b>                    | <u>39,617</u>       | <u>41,325</u>       | <u>-1,708</u>     |
| <b>Gross Profit</b>                    | 39,617              | 41,325              | -1,708            |
| <b>Expense</b>                         |                     |                     |                   |
| 30200 · Unit game rent                 | 225                 |                     |                   |
| 66900 · Reconciliation Discrepancies   | -171                | 0                   | -171              |
| 70000 · Sectional - director's fees    | 7,242               | 7,800               | -558              |
| 70100 · Sectional - transportation     | 279                 | 400                 | -121              |
| 70200 · Sectional - per diem           | 966                 | 1,600               | -634              |
| 70201 · Sectional - Lodging            | 0                   | 0                   | 0                 |
| 70300 · Sectional surcharge            | 360                 | 360                 | 0                 |
| 70400 · Sectional - sanction fees      | 2,795               | 3,100               | -305              |
| 70500 · Sectional caddies              | 1,480               | 1,000               | 480               |
| 70600 · Sectional - food and beverage  | 4,671               | 5,200               | -529              |
| 70700 · Sectional - misc and fees      | 0                   | 500                 | -500              |
| 70701 · Sectional - Participating Club | 2,070               | 1,825               | 245               |
| 70800 · Sectional - assistant          | 1,630               | 540                 | 1,090             |
| 71000 · Sectional free plays           | 2,373               | 3,155               | -782              |
| 71100 · Sectional - District 6 Fees    | 609                 | 600                 | 9                 |
| 71200 · Sectional - supplies           | 1,354               | 1,450               | -96               |
| 71300 · Sectional - rent               | 9,983               | 10,055              | -72               |
| 71400 · Sectional - WBL rental         | 700                 | 722                 | -22               |
| 71500 · Sectional - 60/40              | 0                   | 500                 | -500              |
| 71600 · Sectional- prizes              | 163                 | 200                 | -37               |
| 71700 · Sectional Ads                  | 0                   | 45                  | -45               |
| <b>Total Expense</b>                   | <u>36,729</u>       | <u>39,052</u>       | <u>-2,323</u>     |
| <b>Net Ordinary Income</b>             | <u>2,888</u>        | <u>2,273</u>        | <u>615</u>        |
| <b>Net Income</b>                      | <u><u>2,888</u></u> | <u><u>2,273</u></u> | <u><u>615</u></u> |